

# Path to Sustainability: Practical Steps for Outfitters to Make a Difference Gregory Miller, Ph.D.

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AMERICA OUTDOORS
Conference and
Outfitter Expo



## Our Journey Today

- Holistic Approach Sustainability
- Initial Trends from Outdoor Adventure and Travel
- Guidance for Effective and Affordable Field and Marketing Solutions
- Interactive Discussion/Breakouts practical actions for operators to create authentic, positive and low-impact experiences

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## SUSTAINABLE TOURISM IS COMPLEX



The confusion around the correct use of the term sustainable tourism and the complexity of its dynamics has had a direct impact on tourists.

#### three distinct challenges for sustainability in travel and tourism:

- 1. There is a lack of global industry standard in sustainability of travel and tourism. In the absence of a single standard, multiple systems have emerged. The extent to which these standards are enforced or controlled isn't always clear.
- 2. There is a lack of market awareness in the industry and among tourists. Most tourists simply do not know about the indicators associated with sustainable tourism. Even among those that do, the complexity of measures of sustainability make it difficult for tourists to understand.
- 3. Destinations must account for the hidden costs that tourism demands from a local economy. Ideally, increasing sustainability efforts will minimize these impacts, and tourism can financially support the infrastructure maintenance and resource protection that is needed



## SUSTAINABLE ADVENTURE TOURISM







### SCALE OF TOURISM

- > Tourism engages millions of people every year
- people seek out travel and adventure experiences not only for the relaxation and experiences but also for an expanded worldview and inspiration
  - 1) our tour guides
  - 2) accommodation provider
  - 3) tour operator communities
- > Front lines when it comes to experiencing the direct effects of our warming climate and biodiversity and habitat loss
  - Wildfires, Drought, Floods, Hurricanes, Extreme heat
- ➤ Perfectly poised to engage travelers in experiences that open their minds, touch their hearts and inspire them to action.

## SHIFT IN COMPETITIVE LANDSCAPE

- VALUE ADD



- Preparation and Effective Risk Management
- > Adaptation and Resilience
- Holistic Approach to Sustainability: Natural, Cultural and Spiritual Elements of Place
- Decarbonization is fundamental to future competitiveness and relevance

Shar ed Impact, Shar ed Benefit

### Community

- Sustainable income for local organizations & businesses
- Cultural exchange & preservation
- Conservation & nature

Tourism and Outdoor
Recreation as Inputs to
Sustainability &
Responsible Recovery

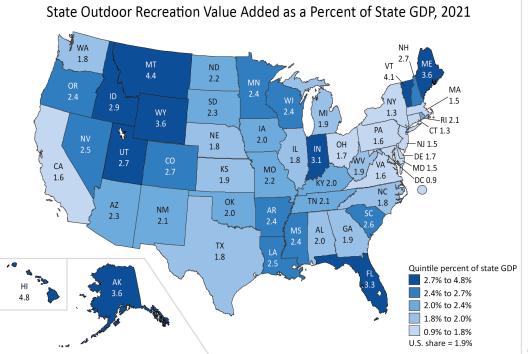
- Destination/Communities at the Center of Tourism
- Functional, stable systems
- Resilience
- Metrics That Matter

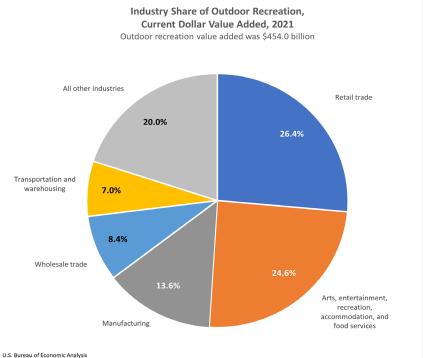
Local Sustainable Connection **Destination** Social Impact, **Shared Benefit** Traveler **Business**  Authenticity Integrated social Participation: "part **Product** purpose of the solution" **Differentiation**  Marketing story Transformational Differentiated products &

services



The **outdoor recreation economy accounted for 1.9% (\$454 Billion)** of current-dollar gross domestic product (GDP) for the nation in 2021. At the state level, outdoor recreation value added as a share of GDP ranged from 4.8 percent in Hawaii to 1.3 percent in New York and Connecticut.







The Sustainable Development Goals (SDGs), also known as the Global Goals, were adopted by all United Nations Member States in 2015 as a universal call to action to end poverty, protect the planet and ensure that all people enjoy peace and prosperity by 2030.

The 17 SDGs are integrated—that is, they recognize that action in one area will affect outcomes in others, and that development must balance social, economic and environmental sustainability.

Source: www.UNDP.org



## GLOBAL SUSTAINABLE TOURISM COUNCIL (GSTC)





- 1. Sustainable management
- 2. Socioeconomic impacts
- 3. Cultural impacts
- 4. Environmental impacts (including consumption of resources, reducing pollution, and conserving biodiversity and landscapes)

The GSTC Tour Operator Criteria are organized around four main themes: effective sustainability planning, maximizing social and economic benefits for the local community, enhancing cultural heritage, and reducing negative impacts to the environment.

https://www.gstcouncil.org/gstc-criteria/gstc-industry-criteria-for-tour-operators/



#### THE COALITION

















#### FutureofTourism.org





12. Protect sense of place

11. Diversify source

markets



10. Contain tourism's land use



9. Close the loop on resources



**FUTURE** 

1. See the whole picture



2. Use sustainability standards



3. Collaborate in destination management



4. Choose quality over quantity



5. Demand fair income distribution



6. Reduce tourism's burden





### LEAVE NO TRACE





- 1. Plan Ahead & Prepare
- 2. Travel & Camp on Durable Surfaces
- 3. Dispose of Waste Properly
- 4. Leave What You Find
- 5. Minimize Campfire Impacts
- 6. Respect Wildlife
- 7. Be Considerate of Other Visitors



Small businesses, educational organizations, nonprofit, youth programs, local parks, municipalities and more that wish to protect the outdoors by sharing Leave No Trace with their customers, staff, members and audiences.

**Corporations** have an obligation to amplify the Leave No Trace message. As a partner, your role is to leverage your community for change

Leave No Trace's **state and regional tourism partnerships** work to provide a consistent message of sustainable tourism to visitors in states and communities across the country.

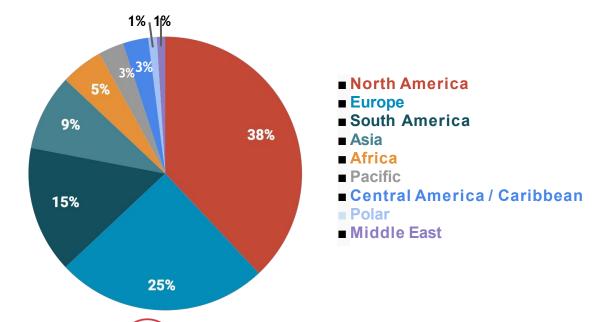
**Federal and State Parks agencies**, as well as Fish and Wildlife agencies, are tasked with not only providing exceptional experiences for visitors but also protecting and sustaining the land, flora, and fauna that attract visitors and recreationists.





# Headquarters of Responding Organizations

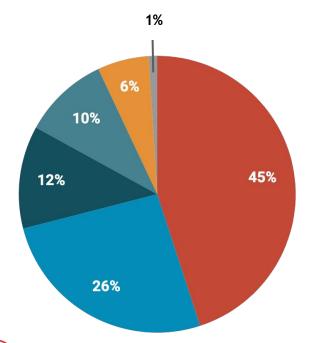
The dataset mainly reflects the views of organizations from North America and Europe, which make up almost two-thirds (63%) of the respondents.





### RESPONDENT TYPE

The dataset primarily leans towards the experiences of tour operators (82%). Activity providers, accommodations and tourism boards are also represented.



- Inbound tour operator (Supplier)
- Outbound tour operator (Buyer)
- ■Outbound & Inbound Tour Operator (Buyer & Supplier)
- Activity Provider (Supplier)
- Accommodation (Supplier)
- Tourism Board/Ministry

80% of respondents are SMEs 50 or less employees



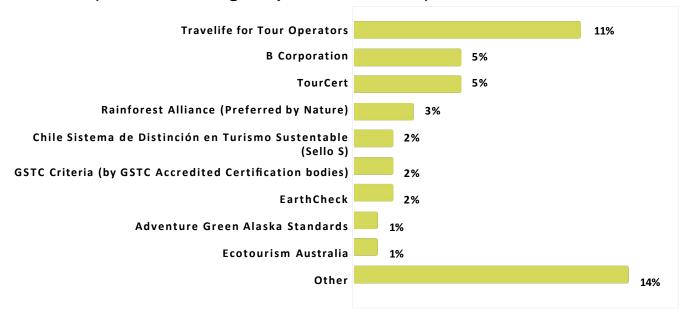




## SUSTAINABILITY CERTIFICATIONS



40% of tour operator respondents to ATTA's 2021 Adventure Travel Industry Snapshot survey already have or are working toward a sustainability certification (the remaining 60 percent are not).<sup>1</sup>



<sup>&</sup>lt;sup>1</sup>https://www.adventuretravel.biz/research/2021-adventure-travel-industry-snapshot



# The adventure travel community is already taking action to mitigate environmental damage and climate change

Sustainably
sourcing food:
- Locally sourced
- Shift to plant-based options

Purchasing from more sustainable suppliers



66%

**57%** 



Water conservation

Renewable energy sources



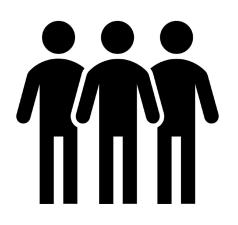
**52%** 



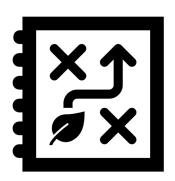


# Over half of adventure travel businesses say they have a partial or full climate action strategy





52% of respondents say they have a climate action strategy

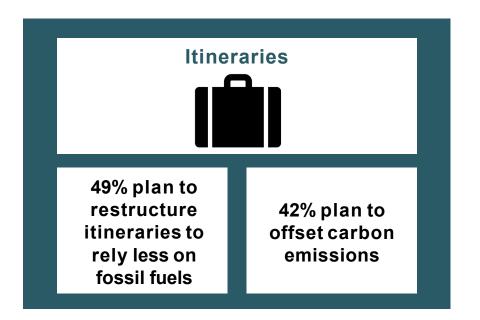


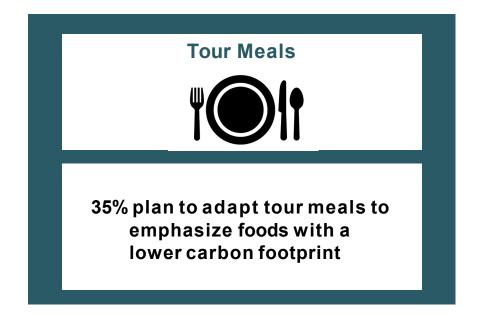






# For responding organizations with a partial or full climate action strategy in place, restructuring itineraries to rely less on fossil fuels is a top priority





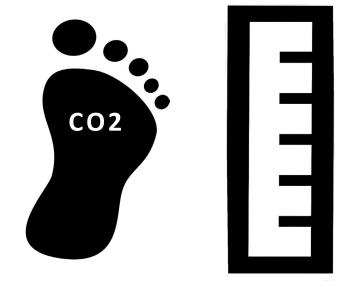




# The majority of adventure travel businesses do not measure their carbon footprint



29% of respondents partially or completely measure their overall carbon footprint





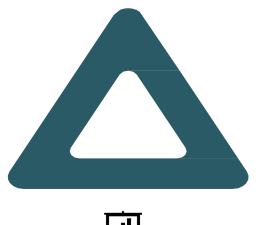




# Cost, understanding and evaluating options, and time are **the top three barriers** to implementing strategies











Understanding / Evaluating most appropriate options







## CHOOSING TRAVEL PROVIDERS



#### 71% - 73%

- Using more fuel efficient / electric transportation.
- Adopting electricity, heating,
- and cooling efficiencies.

### 69% - 62%

- Committing to sustainability specific initiatives.
- Using renewable energy sources.
- Constructing with sustainable materials and low-impact design.

all that apply. **Base:** All respondents

organization how likely

are you to look for these best practices? Choose

**Question:** When selecting a travel

(n=580)

Source: 2021 Frequent Travelers, Climate and What To Do: Travelers Share Their Thoughts Study.

#### 55%

- Measuring carbon footprint.
- Conserving water.

46%

Purchasing carbon offset credits.

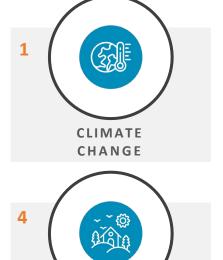
Percentages of respondents who selected Likely or Extremely Likely.





## TOURISM + CONSERVATION ISSUES

When asked which tourism and conservation issues they believe deserve the most attention, respondents to ATTA's 2021 Adventure Travel Industry Snapshot survey identified the following as their top concerns:



**HABITAT** 

RESTORATION









<sup>&</sup>lt;sup>1</sup>https://www.adventuretravel.biz/research/2021-adventure-travel-industry-snapshot



## THE CORE RESPONSIBILITIES OF



**Adventure Travel Guide Standards** Nov 2021, 16 countries contributed



To fulfill these three core responsibilities, an adventure travel guide must possess specific skills and qualifications. Adventure travel is extremely diverse in terms of geography, cultural context and types of activities.

Five competencies have been identified by guides and adventure travel experts around the world as essential for adventure travel guides regardless of geography or activities:

- 1. Sustainability
- 2. Technical Skills
- 3. Safety and Risk Management
- 4. Customer Service and Group Management
- 5. Natural and Cultural History Interpretation

This document describes and provides examples to illustrate each of these five core competencies.

https://www.adventuretravelnews.com/2nd-edition-of-the-adventure-travel-guide-standardatgs-is-published-after-two-years-of-work



## Breakout Exercise: 5 min each or group choose one. If time, one takeaway per table

- 1. Planning for Sustainability. What is your business doing now or planning to address more sustainable operations and is this of value? What obstacles have you faced or anticipate? Consider all three aspects of sustainability: the environment, economy, and society, and what your organization can do to make a difference.
- 2. Act Locally. How can your business better support your local communities where you operate? How can you incorporate more locally produced products into your operations?
- **3. Employee Engagement in Sustainability.** Talk to your employees—what ideas do they have to make their area of expertise more sustainable?



## SUSTAINABLE TOURISM RESOURCES



The following resources offer additional information on other great programs and initiatives:

- The Global Destination Sustainability (GDS) Index
- <u>Euromonitor's Top Sustainability Countries Report</u>
- The European Travel Commission's Report on the Changing Tourism Environment and European National Tourism
   Organizations
- The European Travel Commission's Sustainable Tourism Implementation Framework and Toolkit
- WTTC x Harvard Learning Insights: Behavioural Economics
- Tourism for Sustainable Development Goals (SDGs) from UNWTO

